



Stand Application & Contract Form

US International Pavilion at FIDAE 2010

March 23 – 28, 2010 / Santiago, Chile

The company, as described below, hereinafter referred to as "EXHIBITOR", applies for participation in the US International Pavilion at FIDAE 2010, in Santiago, Chile hereafter referred to as "THE SHOW", organized by Kallman Worldwide, Inc. hereinafter referred to as "MANAGEMENT".



1 Exhibitor (Company) _____

Street Address _____

City _____ State _____ Zip Code _____ Country _____

Phone _____ Fax _____

2 Person Responsible for Exhibit Planning: _____

Phone _____ Mobile _____ Email _____

3 Address to which Invoice should be sent (if different from above)

Street Address _____

City _____ State _____ Zip Code _____ Country _____

Phone _____ Fax _____

Invoice to attention of _____

4 Requirements

A. Space Requirements

Turn-key Stand (min 9m²) _____ m x _____ m = _____ m² x US\$750 /m² = US\$ _____

Space Only (min 36m²) _____ m x _____ m = _____ m² x US\$610 /m² = US\$ _____

Mini Turnkey Stand (2m x 3m) US\$5,000 = US\$ _____

US Shared Chalet(s): 6 person table each US\$18,500 = US\$ _____

Corporate Chalet (s): per Chalet US\$34,000 = US\$ _____

Static Display

0 to 1 Metric Ton Number of Aircraft _____ X \$ 900 = US\$ _____

Over 1 to 3 Metric Tons Number of Aircraft _____ X \$1,200 = US\$ _____

Over 3 to 10 Metric Tons Number of Aircraft _____ X \$2,400 = US\$ _____

Over 10 to 25 Metric Tons Number of Aircraft _____ X \$3,300 = US\$ _____

Over 25 to 40 Metric Tons Number of Aircraft _____ X \$4,300 = US\$ _____

Over 40 to 60 Metric Tons Number of Aircraft _____ X \$6,500 = US\$ _____

Over 60 Metric Tons Number of Aircraft _____ X \$9,700 = US\$ _____

Catalog Display: 150 catalogs each \$675 = US\$ _____

B. Total Participation Fee =US\$ _____

C. Deposit Due With Application (50% of B) =US\$ _____

NOTE: Exhibitor will be invoiced for 100% less deposit received w/ application, balance due no later than September 1, 2009. Contracts received after this date will be invoiced at 100% and 100% of the Total Participation Fee will be due.

5 CANCELLATION POLICY or Space Reduction: Because Management bases its irrevocable space & rental commitment on the Exhibitor's participation commitment, by signing the Stand Application and Contract Form the Exhibitor is committed to paying 50% of the Total Participation Fee on all applications received before September 1, 2009 and 100% of the Total Participation Fee on all applications received after September 1, 2009. If a formal cancellation is made, the following guidelines will apply (a) Written notification of the intention to cancel received by Management more than 120 days before the Opening Day of the Show will result in refund of any amounts paid to Management above the first 50% of the participation fee. (b) Written notification within 120 days of the Opening Day of the show will not only result in a forfeiture of all payments, but Exhibitor will remain liable for payment of the Total Participation Fee.

6 The **Terms and Conditions** appearing on the reverse side of this agreement are hereby incorporated by reference and we, the undersigned (the Exhibitor) agree to be bound thereby. The person(s) signing this document expressly represents to Management that (s)he is authorized by Exhibitor to bind it to the terms hereof. The undersigned acknowledges that (s)he has read and accepts the terms as set forth on both sides of this Stand Application & Contract Form and has initialed the Terms and Conditions page.

Signature _____ Title _____

Print Name of Signing Authority _____ Date _____

Four easy steps to apply

1 Read & Initial Terms & Conditions of Participation on reverse side.

2 Complete and sign the Stand Application & Contract Form.

3 Select Payment Method

Check payable to Kallman Worldwide, Inc.

Bank Transfer
Call for details

4 Send ORIGINAL application with payment documentation to:

Kallman Worldwide, Inc.
4 North Street, Suite 800
Waldwick, NJ 07463
USA

Tel: 1-201-251-2600
Fax: 1-201-251-2760
justing@kallman.com
www.kallman.com



Stand Application & Contract Form

Terms and Conditions of Participation

US International Pavilion at FIDAE 2010

March 23 – 28, 2010 / Arturo Merino Benitez International Airport

Upon acceptance of your completed Stand Application and Contract Form and stand deposit, the following Terms & Conditions will be in effect and are subject to such additions or changes as may be made by Kallman Worldwide, Inc or by The Show Organizer.

PLEASE KEEP A COPY FOR YOUR RECORDS

The following conditions, as well as any and all rules and regulations laid down by the show organizers of FIDAE 2010 "The Show", are part of the Participation Agreement made through this signing of the "Stand Application and Contract Form", as though fully incorporated therein, and each participant, hereinafter referred to as "Exhibitor", is bound by each and every one thereof.

Kallman Worldwide, Inc., hereinafter referred to as "Management", undertakes within the framework of the offer submitted to carry out the project described in The Show's US International Pavilion sales package, on the condition that the requisite number of Exhibitors apply.

Space Assignments: Management and the show organizers have the sole authority to assign, reassign and allocate exhibit space. Management reserves the right to accept or refuse applications for any reason and confirmation of participation is made solely by Management. No assignment will be official until a completed application and the proper payment has been received and accepted by Management. The location and layout of the US International Pavilion are subject to change at the sole discretion of Management and the Show Organizers. Space numbers printed in the Pavilion floor plan are for pavilion reference use only. Official booth numbers will subsequently be assigned to each exhibitor at a later date.

Exhibitor's Insurance: Exhibitors must obtain or provide insurance protection for all third party risks and to ensure that Management, the Organizer, their Related Bodies Corporate and their respective Personnel are named as insured's in the insurance policy covering the Exhibitor's participation in The Show. The minimum insurance protection which Exhibitors are required to obtain or provide in respect of their participation in The Show is the higher of: a) the existing third party insurance of the Exhibitor; or b) an amount not less than ten million US\$ dollars (US \$10,000,000) for any one accident or occurrence.

Exhibitor agrees to provide their own property and liability insurance, to make payments for exhibit space and additional expenses as scheduled and not to reassign, grant or license the use of Exhibitor's space without written consent from Management. Exhibitor agrees to keep a fully equipped, staffed stand at all opening hours throughout The Show. Should an Exhibitor's stand be left unattended, Management may make provisions to equip and staff the stand at the Exhibitor's expense. Exhibitor also agrees to take responsibility for all costs for shipping, duties, and handling of all its goods and materials, and the removal of said material from the exhibition site after the event. Management has the right to have any material left by an exhibitor removed after the close of The Show at the Exhibitor's expense.

Sharing of Stand: Exhibitor agrees not to share or sublease the contracted space or stands without the express, written consent of Management. In cases where Exhibitor has co-exhibitors within its exhibit, the primary Exhibitor will be responsible for all the group's payments.

Liability: Exhibitors, their contractors and their respective Personnel participate in The Show at their own risk. The Exhibitor agrees to indemnify and hold harmless the Management, the Show organizers, the Exhibition Hall Facility and City in which this exhibition is being held, and their Officers, Agents and Employees, against all claims, losses, suits, damages, judgments, expenses, costs and charges of every kind resulting from its occupancy of the space contracted herein for by reason of personal injuries, death, property damages or any other cause sustained by any persons or others. The Management shall not be responsible for loss or damage to displays or goods belonging to Exhibitors whether resulting from fire, storms, acts of God, air conditioning or heating failure, theft, pilferage, mysterious disappearance, bomb threats or other causes. All such items are brought to the Exhibition and displayed at Exhibitor's own risk, and should be safeguarded at all times. The Exhibitor agrees that Management shall not be responsible in the event of any errors or omissions in the listings in the exhibition official directory and in any promotional material. Exhibitor agrees to indemnify Management against and hold it harmless for any claims and for all damages, costs and expense, including, without limitation, attorney's fees and amount paid in settlement, incurred in connection with such claims arising out of the acts or negligence of Exhibitor, his agents or Employees.

Payment Schedule and Prices: A minimum deposit of 50% of the total participation fee is required at the time of submission of the application. Any remaining balance due must be made by September 30, 2009. Space applications received after September 1, 2009 will be invoiced 100% and 100% of the total participation fee is due and payable to management. No exhibit space assignments will be made to companies who have not paid the proper deposit. Management has the right to replace any exhibitor who has not paid its participation fee in full by September 30, 2009. The cancellation policy listed below will apply in that case. All prices are in US Dollars (US\$). Management reserves the right to vary prices or impose a surcharge at any time prior to the opening of The Show if either: a) there are significant increases in the rate of currency exchange, duties or taxes or b) there are significant increases in the costs in connection with conducting The Show.

Exhibitor Cancellation or Space Reduction: Because Management bases its irrevocable space & rental commitment on the Exhibitor's participation commitment, by signing the Stand Application and Contract Form the Exhibitor is committed to paying 100% of the Total Participation Fee to Management irregardless of written notice from Exhibitor to cancel participation. On all applications received before September 1, 2009 a deposit payment of 50% of the Total Participation Fee is due immediately and the balance is due September 30, 2009. On all applications received after September 1, 2009, 100% of the Total Participation Fee is immediately due from Exhibitor and is payable to Management. If a formal cancellation is made, the following guidelines will apply (a) Written notification of the intention to cancel received by Management more than 120 days before the Opening Day of The Show will result in refund of any amounts paid to Management above the first 50% of the participation fee. (b) Written notification within 120 days of the Opening Day of The Show will not only result in a forfeiture of all payments, but Exhibitor will remain liable for payment of the Total Participation Fee. The cancellation fees are considered to be liquidated damages for the injuries Management will suffer as a result of Exhibitor's cancellation. The Exhibitor acknowledges that damages for breach of this contract are difficult to ascertain at the time of this contract's formation and moreover, Exhibitor also acknowledges that its withdrawal or reduction from its reserved space at a time when other entities would be interested in occupying it will cause Management to sustain damages. In such situations, the Management's damages will be significant, but not precisely calculable. This provision for liquidated and agreed upon damages is not a penalty and therefore the provision for liquidated damages is valid. The date of cancellation should be the postmarked date on such correspondence. If cancellation occurs within 120 days of Opening Day, and you have reserved Space Only, you are responsible to build on this space.

Show Cancellation: In the event of cancellation of The Show or any part thereof for any reason whatsoever, Management shall not be under any liability whatsoever for any expenditure, loss or liability incurred by Exhibitors, and Management shall be entitled to retain all sums paid by Exhibitors or such part thereof as the Management, in its absolute discretion, considers necessary to cover Managements expenses incurred with The Show. The amount (if any) of any sums not retained by Management as necessary to cover Management's expenses will be refunded to Exhibitors.

Force Majeure: In the event of fire, war, inclement weather, public calamity, force majeure or other reasons beyond Management's control preventing all that is indispensable to the staging of the US Pavilion, Management may decide at any time to cancel all applications for Exhibit Space already filed while notifying the Exhibitors of this decision in writing. Whatever the reasons of such cancellation, the Exhibitors are not entitled to any compensation or indemnity. Funds remaining after payment of all costs will be distributed among Exhibitors proportionately to the amounts paid by them. It is herewith expressly agreed that Exhibitors shall have no rights of preferring claims against Management on any ground or for any reasons whatsoever.

In the event that The Show is Certified by the U.S. Government, then the following clause also applies: The exhibitors and their companies, on behalf of themselves and any of their officers, employees or agents, agree to release and hold harmless the U.S. Government from liability for any illness, injury, loss of life, or damage or loss of property occasioned by or connected with participation in the trade fair, and not arising from the negligent or wrongful act(s) of Government employees.

Exhibitor affirms that, to the best of its knowledge, it has the legal authority for its use of any intellectual property associated with any product or promotional material that it will display, offer, or otherwise use in its exhibit at the trade show/event and that it will not knowingly infringe the intellectual property rights of another party

EXHIBITOR INITIALS ACKNOWLEDGING ACCEPTANCE: _____